

Mike Cason <casonm@troup.org>

Appeal of Funding Commitment Adjustment Letter to Troup County School System

1 message

Mike Cason <casonm@troup.org>

Wed, Nov 12, 2014 at 9:15 AM

To: Appeals@sl.universalservice.org, JOSHUA MONEYPENNY <moneypennyjd@troup.org>, "Cason, Mike" <casonm@troup.org>

Please find the attached files which comprise our submission of a letter of appeal and documentaton to you letter of October 30,2014 # 0007630627 which proposes rescending funding to FRN # 2337012.

1. USACAppeal11-12-14TroupCountySchoolSystem (pdf) *Letter of Appeal*
2. TCSSBIDCOMPARE2012 (xlsx) *Bid comparison*
3. 470YEAR15TCSS (pdf) *470 Request for Services*
4. AT&TYEAR15 (pdf) *AT&T quote*
5. SPRINTYear15TCSS (pdf) *Sprint quote*

Please open the letter of appeal which references the supporting dc

Mike Cason

Administrative Assistant

Troup County School System

2


5 attachments

 USACappeal11-12-14TroupCountySchoolSystem.pdf
147K

 TCSSBIDCOMPARE2012.xlsx
11K

 470YEAR15TCSS.pdf
68K

 AT&TYEAR15.pdf
166K

 SPRINTYear15TCSS.pdf
135K

Letter of Appeal to USAC

Today's Date 11/12/2014 Commitment Adjustment Letter 10/30/2014

***Billed Entity Name:* Troup County School System**

***Form 471 Application #* 845112**

***BEN:* 127310**

***FCC Registration #* 0007630627**

***FRN #* 2337012**

Contact Information

Name: Mike Cason

Address: 100 N Davis Road Building A

LaGrange, GA 30241-1562

Phone: 706-812-7979

Fax: 706-812-7928

E-mail: casonm@troup.org

We are appealing you decision in the letter dated 10/30/2014 (received 11/10/2014) to rescind FRN 2337012 in full.

From the letter "It was determined that you failed to comply with all FCC, state and local procurement/competitive bidding requirements because there was no bidding process involved with your vendor selection.."

- 1. We did receive 2 quotations for the cell phone service requested in the Form 470. (see attached AT&T and Sprint quotations)**
- 2. These 2 quotations were compared to the then active Verizon rates the school system was utilizing and the determination was made that the current Verizon rates were the lowest and most cost effective and were included in the 471 as the vendor of choice for the service for the next year. (see attached comparison sheet for 3 vendors)**

3. The cost comparison was based on Sprint and Verizon identifying separate costs for internet access on the phones with AT&T providing a single cost quotation. We filed a separate request for the internet access rates.

From the letter " by submitting a complete description of services requested so that it may be posted for competing providers to evaluate and certify to certain criteria under penalty of perjury...?"

1. Our Form 470 states specifically that we were requesting basic cell service for 255 cell phones over 25 sites (See attached Form 470 #111760000989445). The Sprint reply was very specific in understanding this in that it quotes basic service for 220 lines and extended service for 35 lines (total of 255 units). This speaks to the fact that we provided explicit information for vendors to consider. AT&T did not provide separate pricing in their quote. Verizon had already supplied separate quotations under the then in place pricing to the school system.
2. We contend that we met this requirement since we received 2 responsive/valid quotations and rates from an in place vendor to consider.

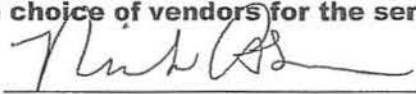
Conclusion:

We are not clear why this original decision was made. At no point during this audit process have been asked to submit any supporting bids and bids comparisons. We base our appeal on the 2 enclosed bids and the rates we selected from our then current Vendor - Verizon.

1. Our submissions document notification of services requested (Form 470 #111760000989445)
2. Our submissions document 2 bids received and one standing rate quotation from our then current vendor, Verizon.

We ask that no action be taken to recover this funding based on our actual compliance to the rules and regulation by receiving multiple bids and making a cost effective choice of vendors for the service.

Mike Cason



Date: November 12, 2014

Administrative Assistant

Troup County School System

Entity Number: 127310	Applicant's Form Identifier: 470Year15
Contact Person: Mike Cason	Phone Number: (706) 812-7979
Block 2: Summary Description of Needs or Services Requested	
8 Telecommunication Services	
If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.	
a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:	
b <input checked="" type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.	
Service	Quantity and/or Capacity
Local and long distance phone service for district	240 lines over 25 sites
VOIP phone service	45 VOIP lines
Cell Phone service for district	255 Cell phones over 25 sites
WAN network service for district	1 GB service for 21 sites and 10 GB service for 1 site
9 Internet Access	
If you check YES to indicate you have a Request for Proposals (RFP) that specifies the services you are seeking, your RFP must be available to all interested bidders for at least 28 days. If your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.	
a <input type="checkbox"/> YES, I have released or intend to release an RFP for these services. It is available or will become available on the Internet at: or via (check one) <input type="checkbox"/> the contact person in Item 6 or <input type="checkbox"/> the contact person listed in Item 12 Your RFP Identifier:	
b <input checked="" type="checkbox"/> NO, I have not released and do not intend to release an RFP for these services.	
Whether you check YES or NO, you must list below the Internet Access services you seek. Specify each service (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users).	
Service	Quantity and/or Capacity
Basic Internet access via cell phones	35 cell phones over 25 sites
Expanded bandwidth for Internet access (beyond the service provided by state of Georgia in current e-rate application)	1 Basic access line to district-bandwidth to be determined by pricing
VOIP phone line access	45 VOIP lines

Wireless Solutions for TROUP COUNTY SCHOOL SYSTEM

470 # 111760000989445

Contact: Mike Cason

Organization: TROUP COUNTY SCHOOL SYSTEM

Address: 100 NORTH DAVIS ROAD BUILDING C

City, State, Zip: LAGRANGE Ga 32040

Overview: Wireless Device, Voice, Data, & Features Pricing

Quote #:

Date: 1/16/2012

Phone: (706) 812 -7900

Keith Durham

Mobility Account Manager 2

Phone: 770.330.5696

Email: kd971x@att.com

Contract Highlights

*No commitment, month-to-month contract

*Subject to terms and conditions of GTA 000187-002

*15% discount on qualifying voice & data plans

*No activation or termination fees on monthly recurring charge

*30 day (15 day return on Apple Products) equipment return policy (standard shipping is 2 business days; some devices charge restock fees)

*15% discount for all government employees on personal AT&T mobility service

*Premier web site for managing account on-line will be set up with secure access for authorized users

Wireless Coverage Map

View a customized AT&T wireless service coverage map at

<http://www.wireless.att.com/coverageviewer/>

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Pricing Summary:

	Equipment Total	Monthly Service
Subtotal:	\$0.00	\$6,612.00
Expedited Shipping:	\$0.00	--
Initial Invoice Grand Total:	\$0.00	\$6,612.00

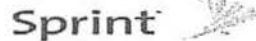
Customer Signature: _____

Date: _____

Purchase Order #: _____

Provider Signature: _____

Date: _____



170 Application #	11176000989445
Spin Number	143006742
School Name	TROUP COUNTY SCHOOL SYSTEM
Phone Number	706-812-7979
Main Address	100 NORTH DAVIS ROAD BUILDING C
City	LAGRANGE
State	GA
Zip Code	32040
3AN/Account #	New
Quote Date	01/05/2012
Contact Name	Mike Cason
Contact Email	casonm@troup.org
Contract Name	STANDALONE AGREEMENT
Contract Number	N/A
State Discount %	24%
Term	Month to Month
Funding Year	2012-2013

Sprint Nextel E-Rate Wireless Service Quote

Price Plan	Access Charge [2]	# of Units	Monthly Charge	Estimated E-rate Subsidy Discount	Estimated Applicant Payment After Subsidy
Voice Plans					
81% [1]					
Business Advantage Talk 200 (pooled minutes - pools only with other Bus Adv plans; unlimited weekend minutes and nights starting at 7pm; unlimited mobile to mobile minutes; unlimited group connect & direct connect on select devices; domestic long distance & roaming included, anytime	\$22.79	220	\$5,013.80	(\$4,061.18)	\$952.62
Bundled Voice and Data Plans					
81% [1]					
Business Advantage Messaging and Data 200 (pooled minutes - pools only with other Bus Adv plans; unlimited Any Mobile Anytime minutes, unlimited text messages; unlimited e-mail and mobile web; includes BB BIS; (BB BES for additional charge), unlimited weekend minutes and nights starting at 7pm; unlimited mobile to mobile minutes; unlimited group connect & direct connect on select devices; domestic long distance & roaming included, anytime overage minutes \$0.25/min, Please Note: a \$10.00 per month additional charge may apply to data plans for new	\$45.59	35	\$1,695.65	(\$1,292.48)	\$303.17
111 / State Taxes			\$198.28	(\$160.61)	\$37.67
Federal USF			\$209.59	(\$169.77)	\$39.82
Total Per Month			\$7,017.32	(\$5,684.03)	\$1,333.29
Total Per Year			\$84,207.88		
Estimated Total Per Year After E-Rate Subsidy					\$15,999.50

Customer Signature: _____ Date: _____

Service Provider Signature: _____ Date: _____

The Agreement is effective as of the last date of signature noted above. The Term of the Agreement will begin ("Service Commencement Date") according to the following option selected by the Customer (if neither box checked, Option 1 is the default):

Option 1: _____ Service will begin on July 1, 2012. Customer is requesting E-Rate support, but agrees that it will obtain Service and be liable for payment regardless of whether it receives E-Rate support.

Option 2: _____ Service will begin only after Sprint has received a Funding Commitment Decision Letter awarding E-Rate funds to Customer, and in no case before July 1, 2012. Customer will be responsible for payment for Service throughout the Term and for any amounts not covered by the E-Rate program, regardless of the availability of E-Rate funding in future years.

1) Visual Estimate ...based on current E-rate Subsidy - Sprint offers both SPI and 472 Reimbursement Options

Bid Comparison Troup County School System

January 2012

	Basic Cell Service 255 phones		Internet access 35 phones	
	Per Month			
AT&T	\$6,612.00	all phones	no separate quote for internet access	
			\$25.92 per phone with internet on 35?	
Sprint	\$5,013.80	220 phones	\$1,595.65	35 phones
		\$22.79 per phone		\$45.59 per phone
Verizon	\$5,200.00	255 phones	\$970.00	35 phones additional charge
		\$20.39 per phone		Of \$27.71 per phone

Adding Verizon of \$5200 and \$970.00 = \$6170.00 total vs \$6612.00 for AT&T

Sprint 6609.45